

# ROTTERDAM AND IMO2020

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**Ronald Backers**

23 October 2019, IEA Joint SEQ/SOM Meeting

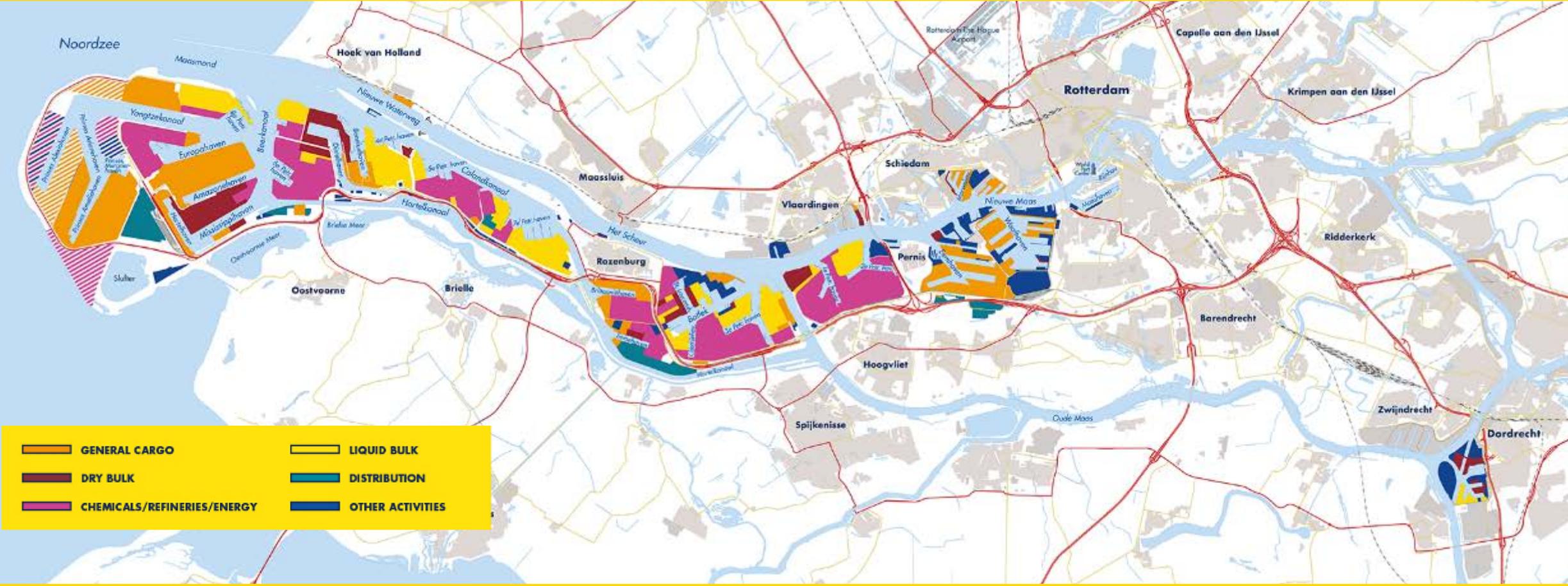
# We develop the port together with our customers and stakeholders.

- Non-listed public ltd company
- Municipality (70%), State (30%)
- € 707 million revenues (2018)
- € 408 million investments (2018)
- 1,150 staff
- Main responsibilities:
  - Development, construction and management of the port and industrial cluster
  - Efficient & safe vessel traffic management



Foto onderschrift

The port and industrial area is divers, stretched out over 40 km and has expanded westward over the years.



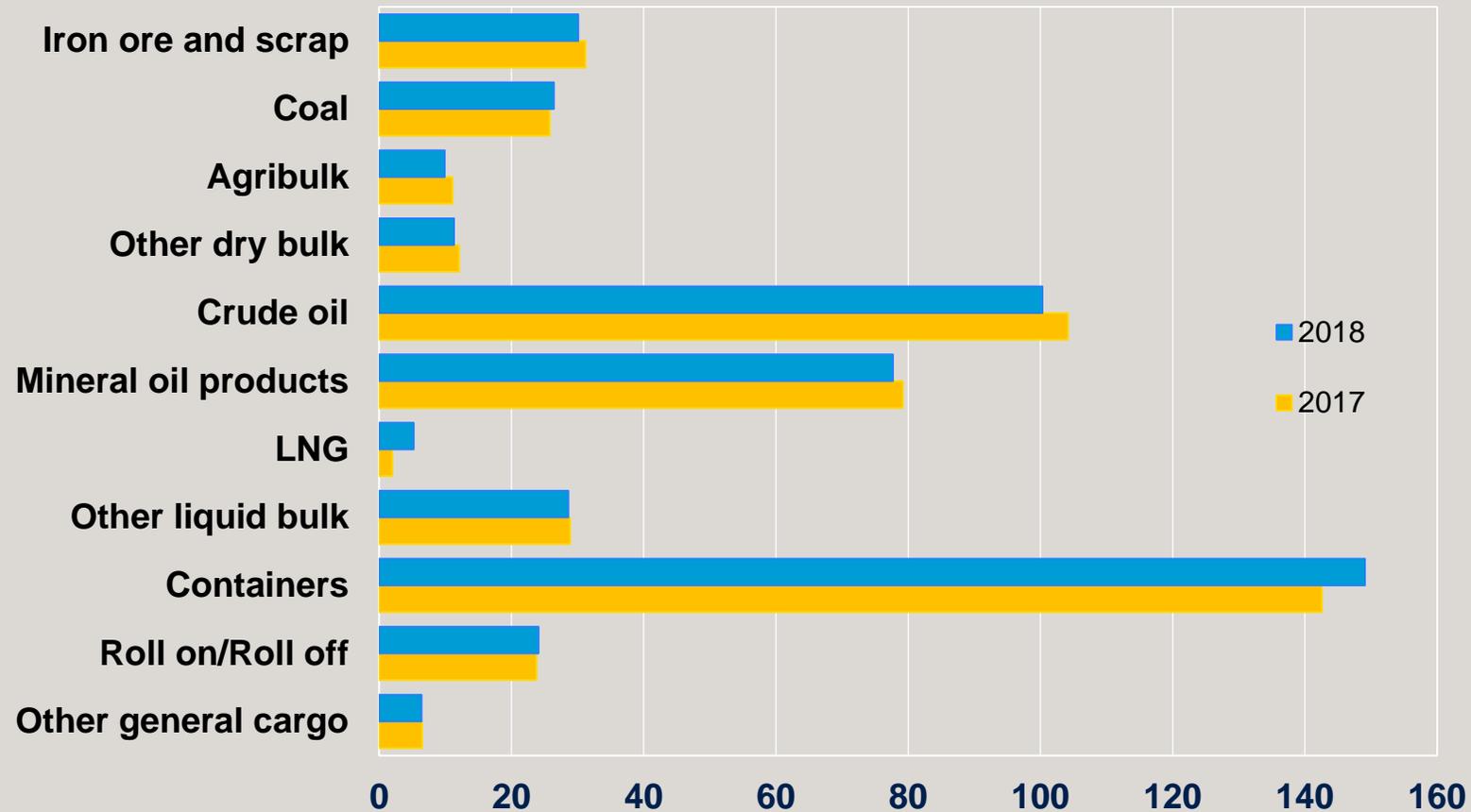
Liquid bulk is 45% of throughput of 469 million ton (2018).

**Crude oil: 100.3 million ton**

**Oil products: 77.7 million ton**

**LNG: 5.2 million ton**

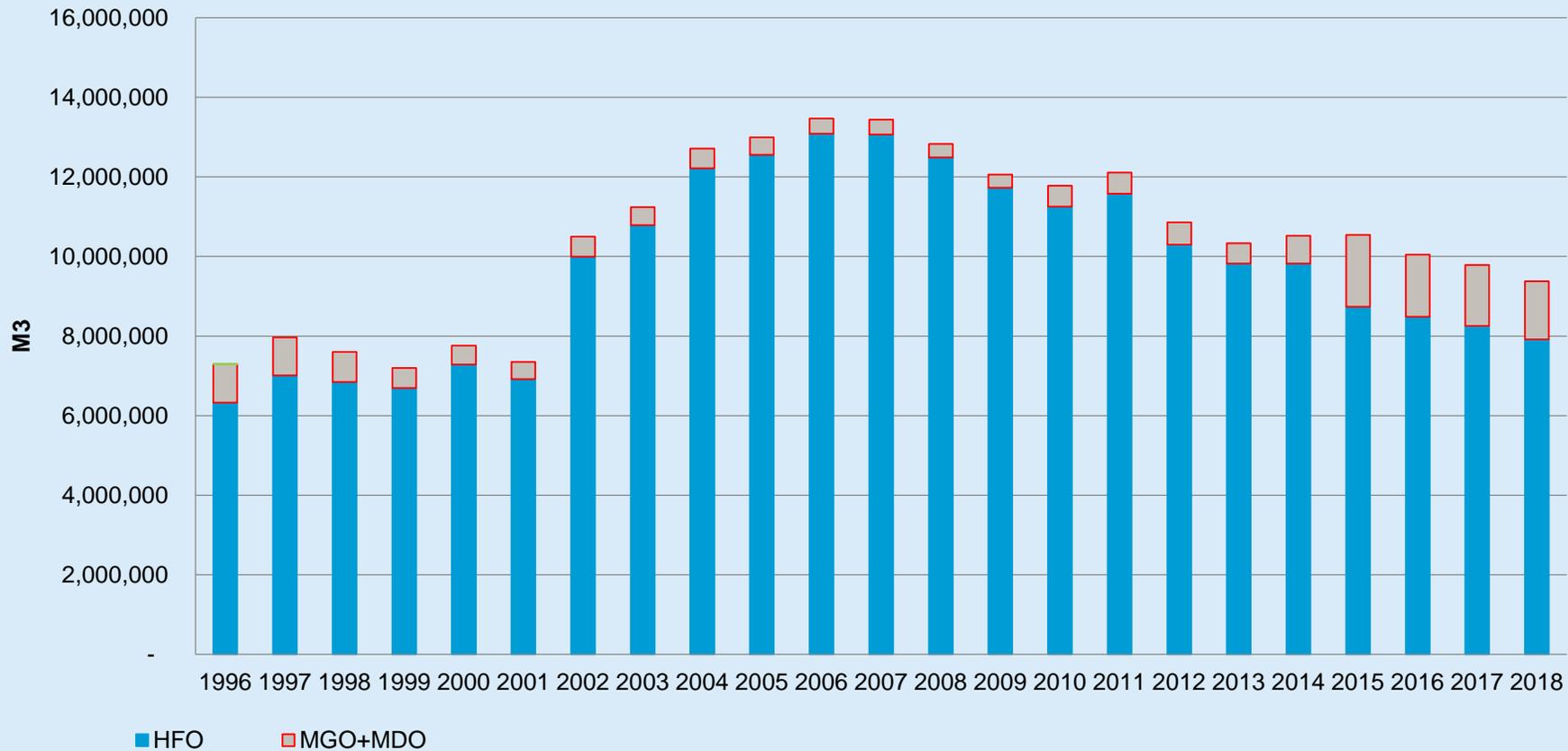
**Other Liquid Bulk: 28.6 million ton (chemicals, vegoils, biofuels, orange juice)**



# Rotterdam Bunker Port

Sales slowly decreasing because of efficiency of vessels  
LNG sales increasing

## Bunker sales Rotterdam



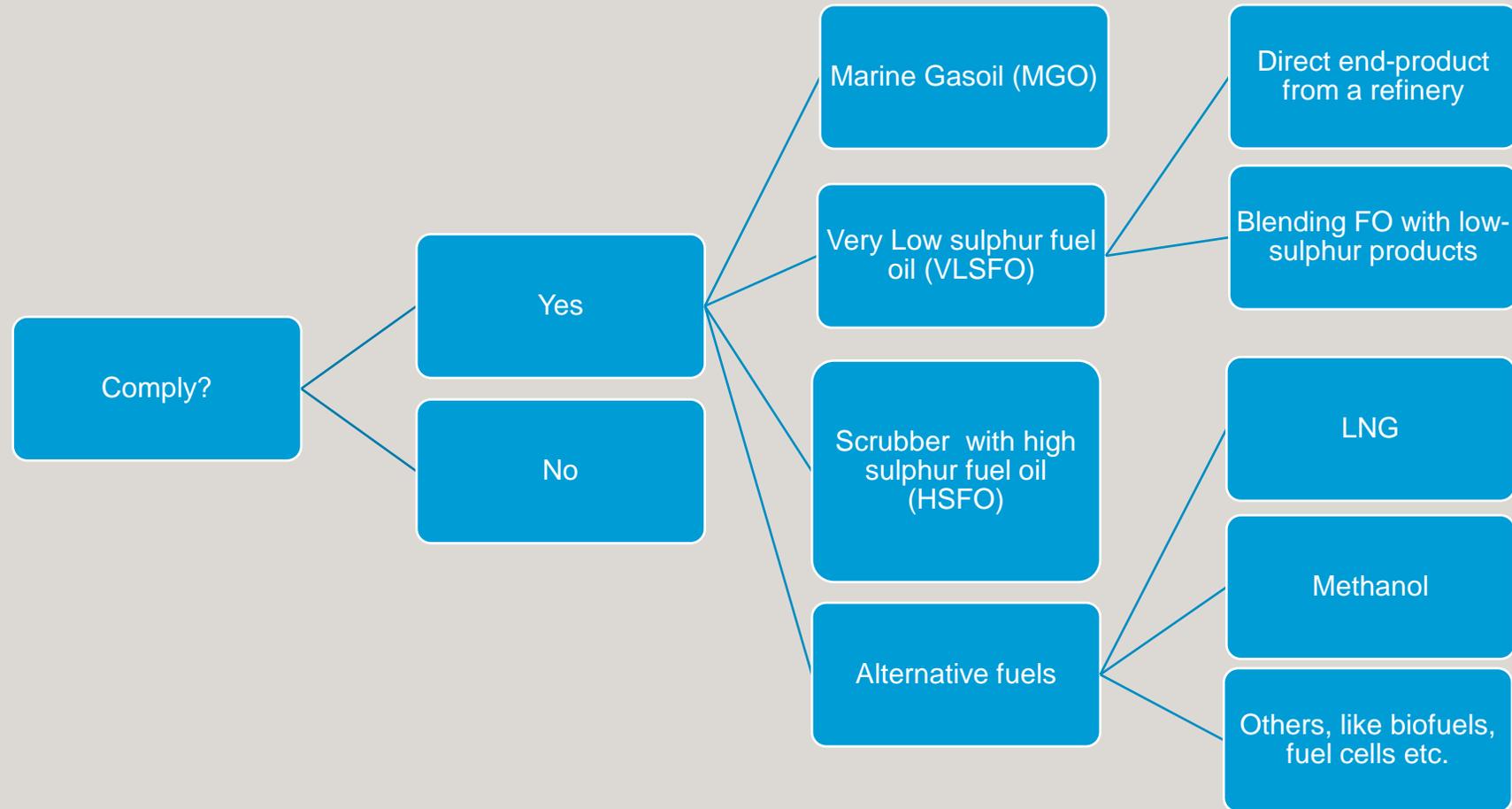
**ULSFO (0.1% S)**  
2018: 1-1.5 MT

**LNG bunker sales**  
2016: 100 ton  
2017: 1,500 ton  
2018: 9,483 ton

H1 2019: 11,672 ton

2025: 1 MT (est.)

A shipping line and bunker buyer has several options to comply to the 0.5% cap as of 2020.



# Many refiners announced they will produce VLSFO and terminals have cleaned HSFO tanks

## [Singapore's September LSMGO, LSFO sales rise](#)

Sales of marine fuels from Singapore port in September totalled 3.9mn t, up by 230,000t from August but down by 214,000t from September last year.

**Filter:**

Oil products Asia-Pacific

## [Pertamina to compete in Singapore bunkers market](#)

Indonesia's state-owned Pertamina intends to start supplying the Singapore and wider southeast Asia bunkers market.

**Filter:**

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## [Panama 0.5pc sulphur fuel oil faces Brazil challenge](#)

Fuel oil with 0.5pc sulphur content in import-dependent Panama is carrying a substantial premium to ports in Brazil, which could lead to changing buying habits.

**Filter:**

Oil products Latin America and Caribbean

## [Prax adds bunker barge in preparation IMO 2020](#)

UK-based fuel supplier Prax has chartered a bunker barge for low-sulphur marine fuels in preparation for the new sulphur cap from January 2020.

**Filter:**

Oil products Europe

## [ExxonMobil starts IMO fuel supply in ARA and Singapore](#)

ExxonMobil is supplying 0.5pc sulphur marine fuel oil in the Amsterdam-Rotterdam-Antwerp (ARA) hub and in Singapore.

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## [Monjasa delivers first VLSFO cargo to Cartagena](#)

Danish bunker supplier Monjasa said that it delivered a cargo of very low sulphur fuel oil (VLSFO) to Cartagena, Colombia, this month, its first VLSFO shipment in South America.

**Filter:**

Oil products Latin America and Caribbean North America

## [Petrol Ofisi delivers IMO-compliant fuel in Istanbul](#)

Turkish oil product supplier Petrol Ofisi has delivered IMO-compliant 0.5pc sulphur fuel oil in Istanbul for the first time.

**Filter:**

Oil products Europe

## [Scandinavian suppliers offer 0.5pc marine fuel](#)

Marine fuel oil with 0.5pc sulphur is available from several suppliers in Denmark and Sweden, and more firms will enter the market by the middle of this month.

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## [Bunker barge loadings resume in Piraeus](#)

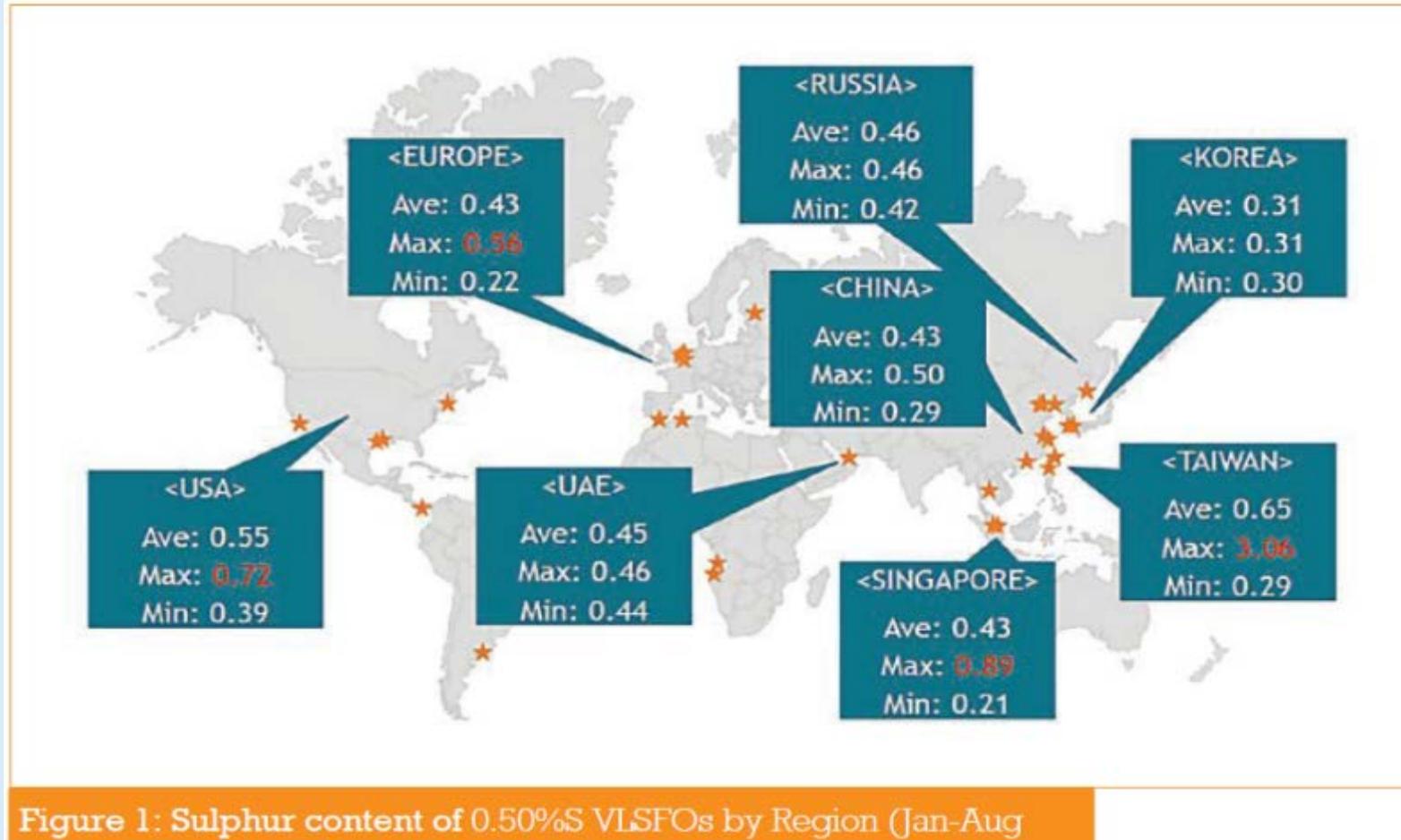
Greek refining company Hellenic Petroleum has resumed loading marine high-sulphur fuel oil (HSFO) onto bunker barges in the port of Piraeus, after a week without loadings.

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Oil products Europe

# VPS sees 39 ports that have supply of VLSFO

- Compliant and fit-for-purpose fuels
- Planned and effective fuel management is needed
- Stability, compatibility and catfines (Al+Si) need to be taken in consideration when buying in several locations
- Sediment and waxing require monitoring with storage and handling





Thank you for your attention



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