Price formation in the Nordic system Anders Plejdrup Houmøller CEO, Houmoller Consulting ApS

- > Trading electrical energy in the European Union.
- > Unbundling.
- How to maintain the security of supply by means of the market. Price formation at
 - □ Markets for balancing energy.
 - ☐ Markets for balancing capacity.
- Please also refer to the article The Liberalized Electricity Market
 - ☐ You'll find the article at the sub-page <u>Facts and findings</u> at <u>www.houmollerconsulting.dk</u>
 - ☐ Here, you can also download animated PowerPoint slides with information on EU's markets for electricity and gas
 - ✓ For example, you can download the presentation Capacity markets and The Single European Electricity Market.

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EU: time line for trading electrical energy

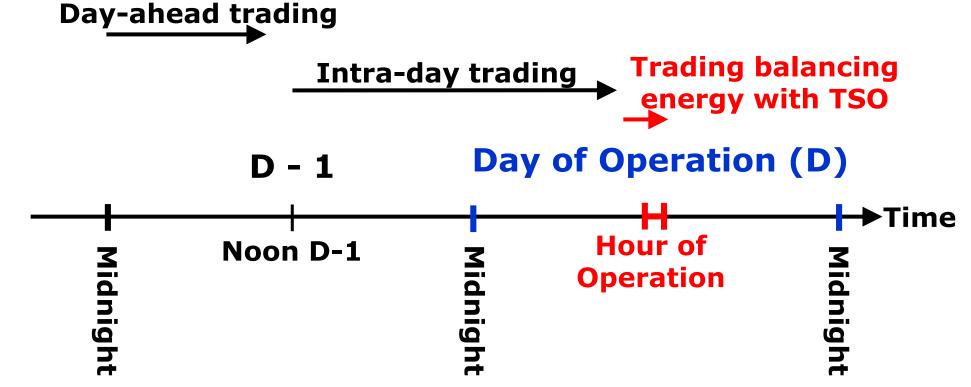
Day of Operation:

The day where the electrical energy is produced and consumed. Hour of Operation:

The hour where the electrical energy is produced and consumed.

Long-term contracts (physical and financial):

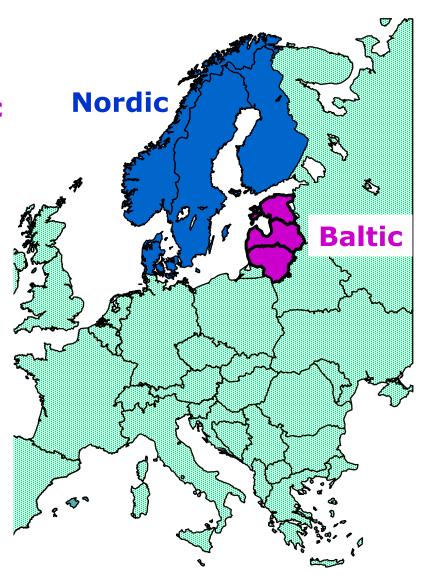
Some days ahead, week-ahead, month-ahead, year/years ahead





The Nordic electricity market - 1

- ➤ The four Nordic countries Denmark, Finland, Norway and Sweden.
- > The Nordic countries (and the 3 Baltic States) have liberalised their electricity markets and have a common electricity exchange (Nord Pool).
- > The Nordic countries: about 27 mill. people.
- > Electricity consumption 2018: about 393 TWh
 - ☐ Third biggest electricity market in the European Economic Area EEA
 - ✓ EEA = European Union +
 Norway + Island +
 Liechtenstein.



The Nordic electricity market - 2

> Norway more than 95% hydro.

> Sweden hydro, nuclear and wind.

> Finland thermal, nuclear and some hydro.

Denmark wind, thermal and some solar

■ More than 50% of the electricity production in Denmark comes from wind turbines.

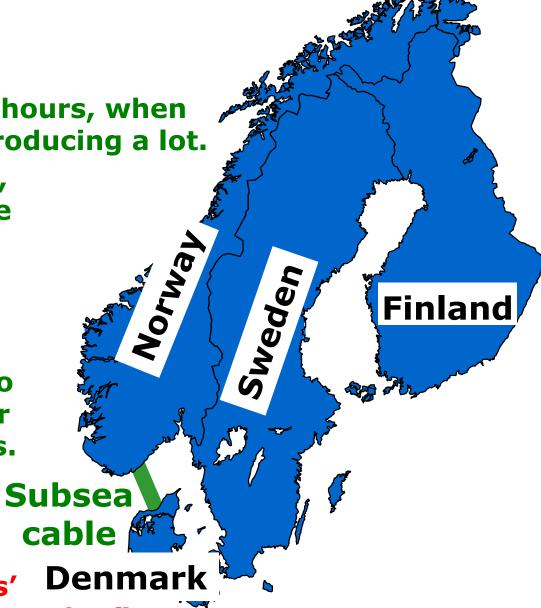


The Nordic electricity market – 3

> The Danish-Norwegian combination of renewables and hydro is very fruitful.

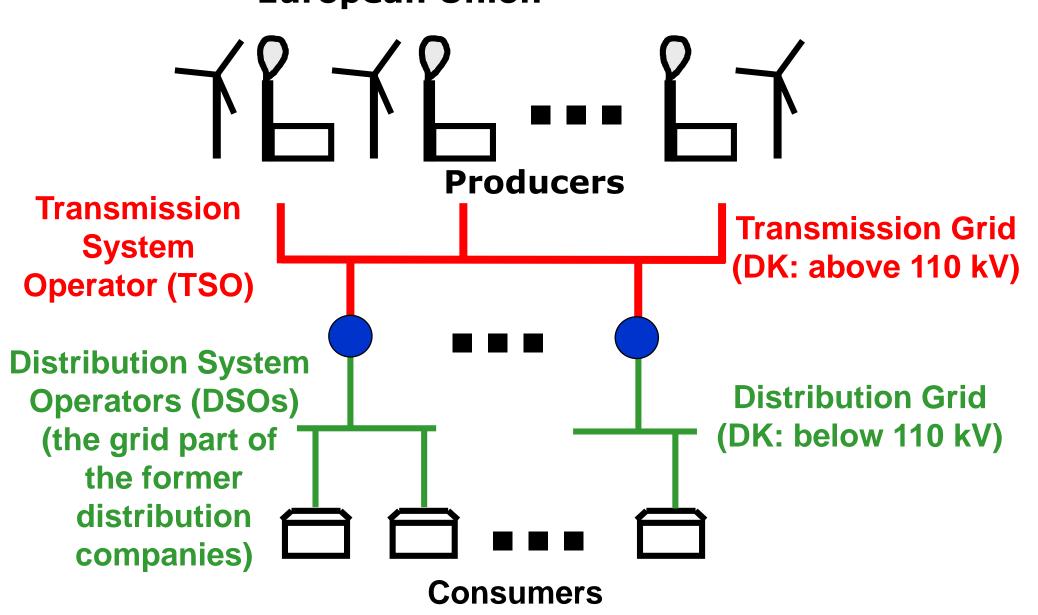
Denmark is exporting during hours, when the Danish renewables are producing a lot.

- Norway exports hydro power, when the production from the Danish renewables is low.
- Great benefit for both countries. Hydro = battery.
- > The hourly <u>prices</u> at the day-ahead market are used to make the day-ahead <u>plans</u> for the hourly cross-border flows.
- > The <u>prices</u> at the intra-day market is used modify the plans.
- Eventually, the <u>prices</u> at TSOs' Denmark market for balancing energy set the flows.





Electricity market: transportation system European Union



Transmission System Operator (TSO) European Union

- > The TSO is a non-commercial monopolist.
- > In the European Union, each TSO has two tasks:
 - ☐ Maintains the security of supply in the TSO's home country.
 - □ Owns and operates the transmission grid (the high-voltage grid).
 - ☐ Most EU countries have only one TSO.
 - □ However, a few EU Member States have more than one TSO (eg, Germany)
 - √ For these countries, each TSO operates the high-voltage grid and maintains the security of supply in the TSO's control area.







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The electricity market: trading system – 1 European Union

A retailer **Producers** may be the commercial **Retailer M** part of a **Retailer 1** former distribution company

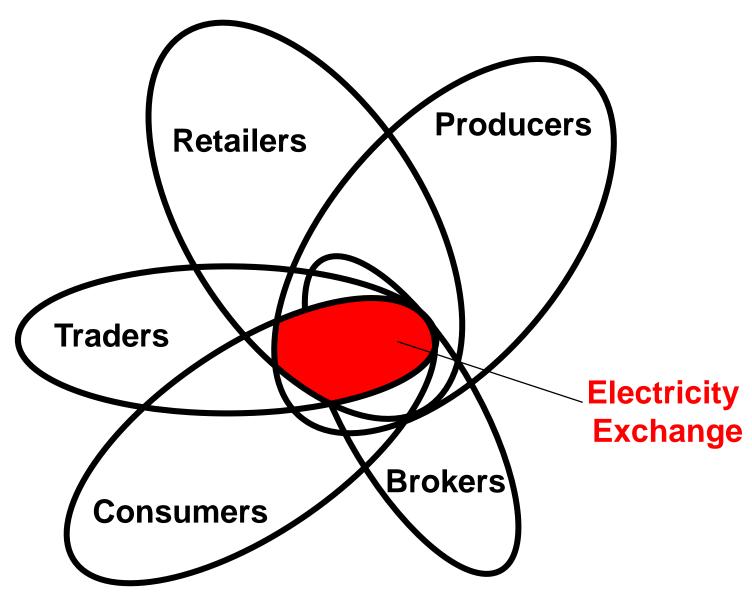
Consumers

Wholesale Market

> Retail Market

The electricity market: trading system - 2 Houmoller Consulting **European Union**







Commercial and non-commercial players

Before liberalisation

Power stations and transmission grid

Distribution companies: local grid and retail

4

Unbundling

Non-commercial monopolies

Commercial players

After liberalisation

TSO: transmission grid and security of supply

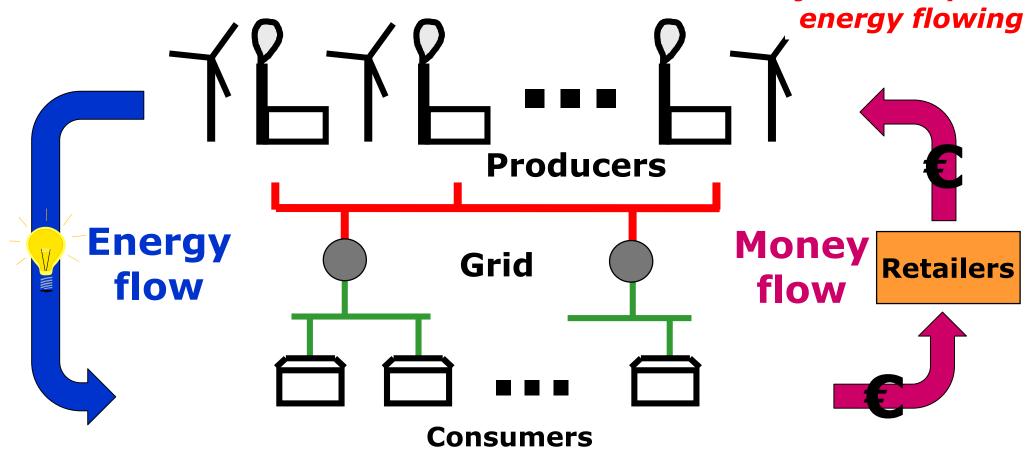
DSO: Distribution System Operators

Producers, retailers, traders, brokers

EU: Two flows

A flow of <u>energy</u> and a flow of <u>money</u>





The retailers are <u>not</u> involved in the flow of energy.

But they are heavily involved in the flow of money!

The same for gas.



The Electricity Market

EU: the Transmission System Operator (TSO) operates the high voltage grid and is responsible for the country's security of supply.

Consumers



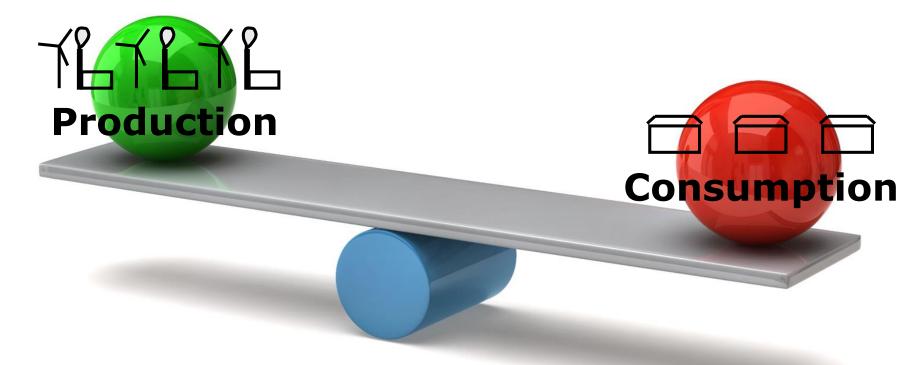
Liberalising the electricity market Summary

- > The only thing you <u>change</u> when you liberalise the electricity market, is <u>the financial system</u>
 - ☐ The way the money is flowing, the way the bills are issued, etc.
- > The <u>physical supervision and maintenance</u> of the electricity system <u>is the same</u>, whether you have market economy or planning economy
 - ☐ The laws of nature do not change, just because we liberalise the electricity market...



Ancillary services – 1

- > We'll now turn our attention to this question:
- How do the TSOs maintain the security of supply?
- We'll use the Nordic area as a case of how this can be done
 - **□** By means of the market.



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Ancillary services – 2

Energy

The TSOs' market for balancing energy

Case: the Nordic countries (Denmark, Finland, Norway, Sweden)



The Nordic TSOs' market for balancing energy

Example for an hour where the production is too big

Result for TSO: a production decrease of 200 MWh



Producer: buy at 30 €/MWh and sell at 34 €/MWh



Sell 200 MWh to producer.

Producer's purchase bid

price: 30 €/MWh



Producer's initial plan: produce 200 MWh Producer's marginal costs are 31 €/MWh



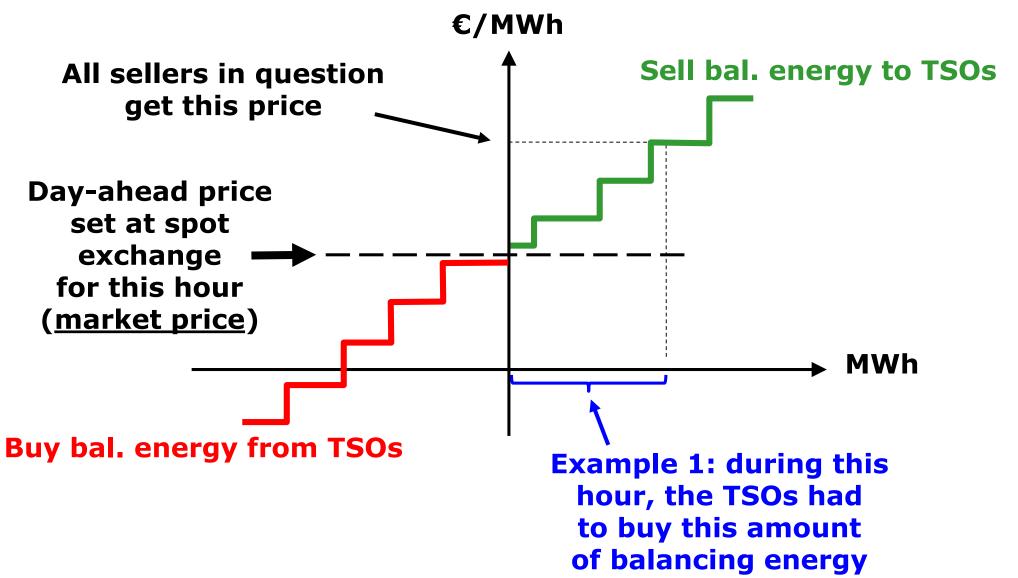
The producer has sold 200 MWh to the retailer. Price: 34 €/MWh



Offers and bids at the Nordic TSOs' market for balancing energy – 1



Example for one Hour of Operation



Bidding at the market for balancing energy

- Assume you have spare capacity, and it's shortly before the start of the Hour of Operation.
- So, for the next Hour of Operation, you can offer the TSO balancing energy.
- Clearing price for balancing energy

 Day-ahead price

 Merit order

 Curve

 MWh
- ➤ Your marginal production costs are 41 €/MWh.
- > If your offer price is higher than 41 €/MWh, you may price yourself out of the market!
- Your offer price is irrelevant, if you manage to sell to the TSO, and you are <u>not</u> the last seller!
- > The right strategy: use your marginal costs as the offer price.
- > You'll have a profit, unless you are the last seller.
- Even if you are the last seller, you'll not lose money.



Balancing energy

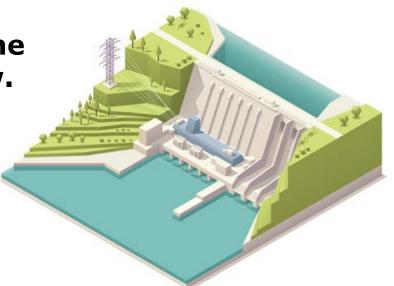
- The players at the Nordic market for balancing energy are paid the marginal price
 - ☐ The last player's price sets the price for everyone.
- > Marginal pricing gives a merit order ranking where
 - □ The cheapest among the available, idle facilities are up regulated first.
 - ☐ The most expensive among the running facilities are down regulated first.



Water value

> Technically, for a hydro power plant, the marginal production costs are very low.

- However, a hydro plant bids according to an estimate of the <u>water value</u>.
- Question: what is the estimated value of the water in the reservoir?
- > Answer: this depends on an estimate of the future prices for electricity!
- Morale: do not sell today at a price of 40 €/MWh, if you expect a price of 50 €/MWh next month.
 - □ You're absolutely willing to sell at 40 €/MWh today, if the expected price next month is 25 €/MWh...
- > Same logic for a wind farm with battery storage.
 - ☐ The storage time here is typically some hours only.
 - This is fine for smoothing out the wind volatility, though.



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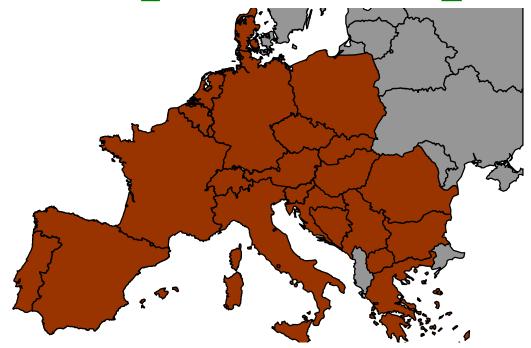
Battery storage

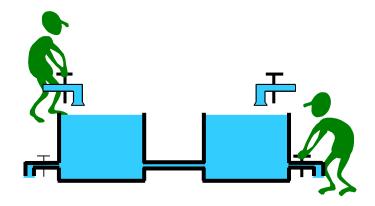




Ancillary services – 3

Capacity



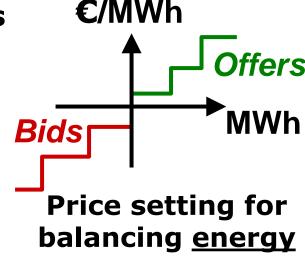


Case: Continental Europe

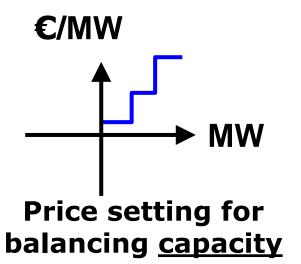
The TSOs' market for balancing capacity

The TSO's purchase of capacity

- How can the TSO ensure that there <u>are</u> bids and offers at the market for balancing energy?
- Western Denmark as a case: the TSO buys capacity.
- > Examples:
 - □ A producer who has sold the Danish TSO 20 MW of <u>up</u> balancing capacity for a given hour of the next day <u>must</u> for this hour place an energy <u>offer</u> of 20 MWh volume at the TSO's market.
 - □ A producer who has sold the Danish TSO 10 MW <u>down</u> balancing capacity for a given hour of the next day <u>must</u> for this hour place an energy <u>bid</u> of 10 MWh volume at the TSO's market.



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The TSO's purchase of balancing <u>capacity</u> and trading of balancing <u>energy</u>

- All players <u>may</u> send bids and offers to the Danish TSO's market for balancing <u>energy</u>.
- > However those who have sold capacity to the Danish TSO <u>must</u> send bids and/or offers.
- ➤ The Danish TSO buys this <u>capacity</u> day-ahead

 □ During the morning the day before the Day of
 - □ During the morning the day before the Day of Operation.
- > During the hour of operation (or shortly before) the Danish TSO trades <u>energy</u>, if it's necessary to buy or sell in order to maintain the balance between production and consumption.

Capacity bought by the TSO Western Denmark as a <u>case</u>

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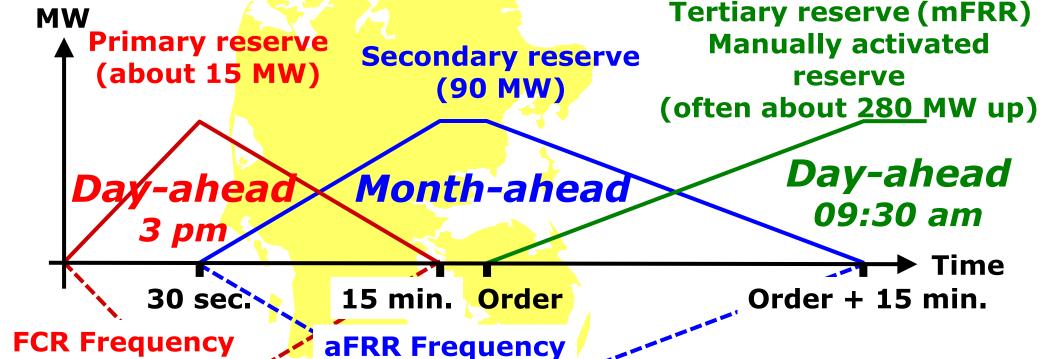
> Western Denmark

This is the UCTE system

- ☐ Energinet.dk is the Danish TSO.
- ☐ Consumption about 20 TWh/year.
- ☐ Min. load about <u>1 200 MW</u>. Max. load about <u>3 700 MW</u>.
- □ Jan. 1st, 20<mark>19: wind turbines</mark> about 4 900 MW (!).

Restoration

Reserves



Containment

Reserves

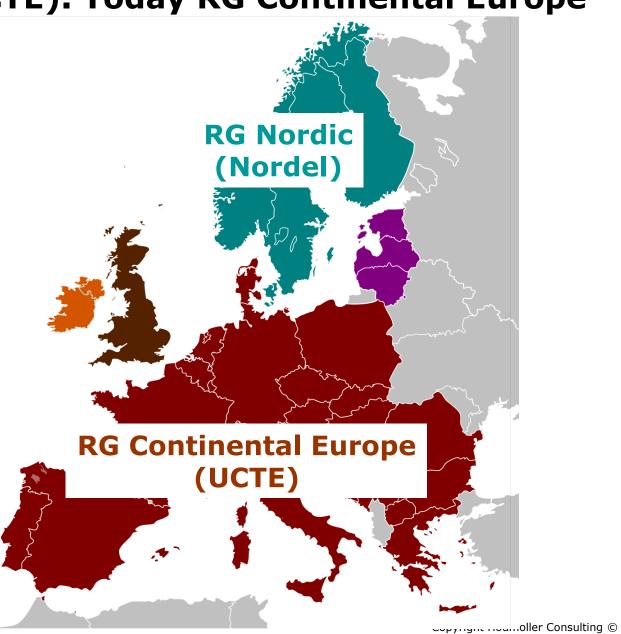
Former name: Union for the Co-ordination of Transmission of Electricity (UCTE). Today RG Continental Europe

Five synchronous grids in EU.

For the <u>trading</u>
of electricity, it's
of no importance that
we have different
synchronous areas.

You can trade across
DC interconnectors as
well as across AC
interconnectors

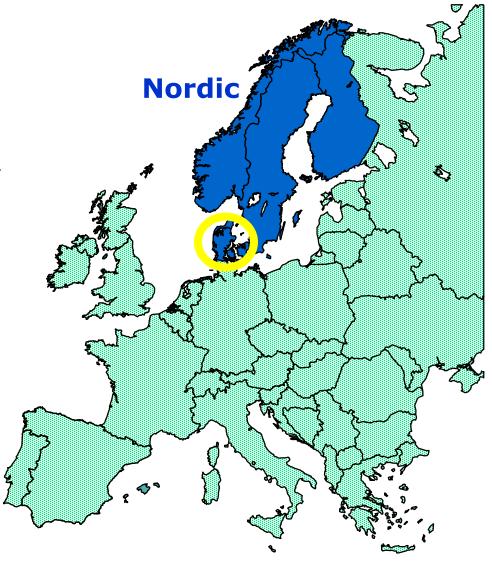
FCR in UCTE:
A total
of 3000 MW





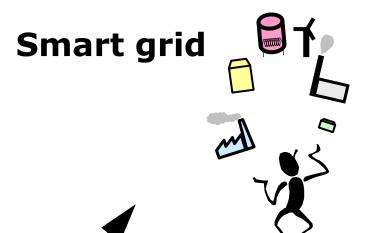
Denmark as a case

- > In Denmark, wind turbines produce more than 50% of the electricity.
- Question: how does the Danish TSO maintain security of supply with so much intermittent energy?
- Answer: by providing <u>price</u> <u>signals</u> for
 - ☐ Balancing energy.
 - ☐ Balancing capacity.
- > To make this work:
 - □ Low entry barriers to the market.
 - ☐ Investors must have trust.





Portfolio managers offering ancillary services to the TSO



Portfolio manager: energy: bids retailer or other commercial player. Aggregate small players' service offers



Balancing

and offers

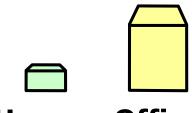






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TSO. Buying balancing capacity. **Buying and selling** balancing energy







House- Offices Factories Small power producers



District heating companies

Consumers and producers of electrical energy, who have the ability to change production/ consumption

holds

agreements

Commercia



Thank you for your attention!

And - in your work with the electricity market...



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